

Berlin Stealth Start-up - Growth



A next-generation supply chain platform, the company is redefining how one of the world's largest industries sources, distributes, and finances materials. Engineered to unlock the full potential of global trade, it harnesses agentic AI and workflow automation to provide seamless, high-efficiency access to premium materials at scale. Since its commercial rollout, the platform has fueled exponential growth, optimizing procurement for thousands of businesses while setting new benchmarks for speed, transparency, and efficiency. Its competitive edge lies in full digitization and

AI-driven supply chain management automation, eliminating inefficiencies and creating a direct, intelligent bridge between suppliers and buyers. At its core is a proprietary AI-powered operating system that autonomously manages sourcing, sales, fulfillment, and fintech solutions within a unified order-to-pay infrastructure. By embedding financial services and logistics directly into its platform, it self-optimizes trade flows, reduces reliance on intermediaries, and accelerates transactions with minimal human intervention. With a team of 75+ FTEs across Europe (Berlin HQ), China, and India, the company is rapidly scaling toward profitability, driving triple-digit million GMV, and setting new industry standards in autonomous, AI-powered supply chain orchestration.

Founder Associate (f/m/d)

Are you eager to build a new business from the ground up? Do you want to learn directly from experienced founders how to go from 0 to 1? In this role, you will take full ownership of critical projects, drive business growth, and help shape the company's future. You will gain hands-on experience across strategy, operations, and business development while working closely with the leadership team. We are seeking a highly motivated and talented individual to join the team as Founder Associate - Growth. As a key member of the team, we are looking for a dynamic individual who can adapt to rapidly changing situations, take initiative, and contribute to the growth and success of the startup.

City: Berlin; Starting date (earliest): At the earliest possible; Remuneration: to be discussed

Working field

- **Business Development and Sales:** Identify and explore potential partnerships, collaborations, and growth opportunities for the company across Europe. You will initiate and take full ownership for strategic and operational projects and drive them forward proactively.
- **Go-to-market Strategy:** Conduct market research to identify trends, opportunities, and potential threats in the industry. Provide insights and recommendations to guide decision-making.
- **Operations and Finance:** Assist in day-to-day operational tasks, including project management, team coordination, and resource allocation.
- **Team Building:** Play a role in building and nurturing a high-performing team by

participating in recruitment, onboarding, and employee engagement activities.

- Cross functions: Act as a liaison between different teams (Operations, Sales, Finance) ensuring effective communication and alignment of goals. Be a sparring partner for the Leadership team for strategic and operational decisions and projects

Requirements

- You possess a Bachelor's degree or Master's degree in Business or a related field
- You bring first experience in a highly competitive environment such as Management Consulting, Investment Banking, Venture Capital or a high-growth startup
- You are interested in and passionate about growth startup and to change a traditional industry together with an international team
- You have strong analytical and communication skills
- You possess Hands-on mentality - only the implementation satisfies you
- You demonstrate ability to speak directly with customers, suppliers, partners and investors, and take the initiative to get involved

What we offer

- A role to fulfill with entrepreneurial freedom and a pre-validated business model to be pushed to the next level
- An experienced founding team of serial entrepreneurs
- A future-proof job with an attractive salary as well as performance-related bonus payments in a successful and value-oriented company
- A challenging yet rewarding work environment, and the opportunity to make a significant impact within a rapidly growing company
- Beautiful office space in the center of Berlin, monthly All-Hands, team events, and team lunches, and after parties

Application

We are looking forward to hearing from you!
https://coretylynt.com/?ashby_jid=08d7e8a6-ac6b-4206-bcb9-976fdc0bb4f6#positions

More information at <https://stellenticket.de/192565/TUBS/>
Offer visible until 20/04/25

