

## Softwaregini



Softwaregini is a VC-backed B2B startup that develops an innovative and integrated enterprise SaaS platform for Al-driven IT selection. Our platform saves time and costs by being seamlessly integrated into your IT processes and using AI to automate resource-intensive tasks in your technology decision-making process. We empower organizations to make better technology decisions faster and with less effort. For this mission we are looking for you!

# Founders Associate Intern (m/f/d)

City: Berlin; Starting Date: At the earliest possible; Renumeration: by agreement

### **Working field**

As a Founders Associate intern you will support our founding team with both operational and strategic issues. Your tasks will include:

- -You work directly with our customers to understand their goals, needs and use cases
- -You'll connect with leading software providers and expand our partner network
- -Plan and monitor progress, follow up with partners and ensure timely execution of all tasks required so that our clients are successful
- -You will work with Softwaregini's product team to improve and evolve our product
- -You will manage your own projects in various areas

#### Requirements

You are resilient, creative and reliable. You don't give up and find new ways. Your qualifications include:

- -A pursued degree in business administration, business informatics or similar.
- -First professional experience in a startup or as an IT consultant, account executive, account manager or customer success manager in the IT industry
- -A great deal of self-confidence, empathy and sensitivity in dealing with others
- -Self-starter with a strong sense of ownership and a nothing-is-impossible attitude
- -A high level of enthusiasm for enterprise software and SaaS
- -A passion for new technologies and enthusiasm for working with our customers to solve IT decision-making problems
- -Business fluent in German and English
- -Excellent communication skills and a customer-oriented mindset



#### **What We Offer**

A modern and attractive office in the center of Hamburg (Stadthöfe, 20355 Hamburg) or Berlin (Prenzlauer Berg)

- -Home-Office allowance of 50 EUR gross / month
- -30 days of vacation / pro rata temporis
- -Day off on your birthday
- -Days of learning & innovation (10% of your working hours)
- -Quarterly Get-Together-Events

We look forward to receiving your application and meeting you in person!

## **Application**

 $https://join.com/companies/softwaregini/12314861-founders-associate-intern-m-f-d?pid=0\\ 6c421b17e8f52420cac&oid=3edd95d9-1126-4883-ae22-1bf7aed9e9b5&utm_source=stellenticket_htw_berlin&utm_medium=paid&utm_campaign=job%2Bads%2Bfor%2Bstudents&utm_content=founders%2Bassociate%2Bintern%2Bm%2Bf%2Bd$ 

More information at <a href="https://stellenticket.de/189802/">https://stellenticket.de/189802/</a> Offer visible until 11/01/25

